

DENSO Supplier Survey

Survey Date: __ / __ / __

1. **Supplier Name:** _____

2. **Commodity(s):**
List all supplied commodities
Rank by importance

1)	2)	3)
4)	5)	6)

3. **Contacts:**
Person DENSO is most likely to contact

	Outside Sales	Inside Sales	Quality Control	Production Control	After Hours Contact
Name:					
Title:					
Phone #:					
Fax #:					
E-mail:					

4. **Date Established:** _____ **Started Business with DENSO:** _____
Month/Year

5. **Capital (Paid):** _____

6. **Ownership:** Circle all that apply: Private / Partnership / Joint Venture / Corporation / Transplant
Be sure to include Parent Company(s) and %
_____ Parent Company / %

7. **Executives:**
List Top 3 Executives

Title	Name

8. **Sales:**
List total annual sales and total sales to DENSO Group Companies

	Total Annual Sales	Total Sales to DENSO
3 Yrs. Prior		
2 Yrs. Prior		
Prior Yr.		

9. **% Automotive Sales** _____ %
List percentage of total sales with the automotive industry in Prior Yr.

10. **Main Products:**
List top 3

Sales %	%	%

11. **Main Customers:**
List top 3

Sales %	%	%

17. Customer Awards (fill in the following table)

Customer	Award(s)	Date(s) Received

18. Equipment (fill in the following for each commodity listed in section 2)

#	Commodity Code	Machine Size(s) (Range)	Major Machine Manufacturer(s)	# of Machines
1				
2				
3				
4				
5				
6				

19. Tooling, Prototype, and CAD/CAM (fill in the following table)

Item		Yes	No	% In-house	Comment
Tooling	Design				
	Fabrication				
	Repair				
Prototype Capability					
CAD / CAM System					

20. Technology Statement

Write a statement(s) describing why your company is unique and what sets your company apart from the rest of the industry. Include any outstanding features.